

MD ANALYSIS

CA 1 October Analysis

GAT Constitutional Area 1 Leader: Open

July 2020 to October 2020 (4 months) Results

CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
New Clubs	43	30	17	12	36
Charter Members	1502	1041	707	598	1225
New Members	9664	8282	7827	8290	5675
Drops	13467	14501	10275	10804	9882
Net Growth	-902	-3839	-387	-650	-1914

October (Only Results)

CA 1	Oct-17	Oct-18	Oct-19	Oct-20
New Clubs	4	4	6	13
Charter Members	136	186	178	385
New Members	2709	2355	2437	1722
Drops	3085	2392	2782	2368
Net Growth	-19	414	69	-80

Statement for 2nd Quarter Results(previous 3 years)

CA 1	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
New Clubs	26	9	14
Charter Members	734	391	419
New Members	6228	5975	5887
Drops	10824	11441	10830
Net Growth	-3215	-4354	-3873

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	0	0	0	1	5
		Charter Members	0	0	0	94	131
		New Members	0	0	0	976	583
		Drops	0	0	0	1219	954
		Net Growth	0	0	0	-39	-153
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	4
		New Members	0	0	0	89	65
		Drops	0	0	0	138	193
		Net Growth	0	0	0	11	-120
8	Louisiana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	2
		New Members	0	0	0	108	54
		Drops	0	0	0	125	111
		Net Growth	0	0	0	-9	-49
16	New Jersey	New Clubs	0	0	0	0	0
		Charter Members	1	4	6	0	0
		New Members	124	131	105	0	0
		Drops	218	188	128	0	0
		Net Growth	-79	-14	25	0	0
20	Bermuda New York	New Clubs	1	0	0	0	0
		Charter Members	32	8	32	0	0
		New Members	456	364	397	0	0
		Drops	550	532	486	0	0
		Net Growth	7	-109	29	0	0
22	Delaware District Of Columbia Maryland	New Clubs	2	0	0	0	0
		Charter Members	71	0	0	0	0
		New Members	186	151	134	0	0
		Drops	244	288	186	0	0
		Net Growth	38	-114	-26	0	0
23	Connecticut	New Clubs	1	2	0	0	0
		Charter Members	36	29	13	0	0
		New Members	119	79	90	0	0
		Drops	239	207	161	0	0
		Net Growth	-67	-87	-55	0	0
33	Massachusetts	New Clubs	0	0	0	0	0
		Charter Members	2	4	2	0	0
		New Members	197	155	159	0	0
		Drops	291	325	215	0	0
		Net Growth	-65	-139	-37	0	0
44	New Hampshire	New Clubs	0	0	0	0	0
		Charter Members	0	5	0	0	0
		New Members	75	49	30	0	0
		Drops	122	98	56	0	0
		Net Growth	-38	-41	-19	0	0
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	1	0	1	0	0
		New Members	20	24	16	0	0
		Drops	26	37	20	0	0
		Net Growth	-5	-12	-2	0	0

			2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	31	19	31	0	0
		Drops	44	44	33	0	0
		Net Growth	-9	-14	7	0	0
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	0	0	2	0	0
		New Members	54	32	39	0	0
		Drops	59	59	51	0	0
		Net Growth	1	-25	-3	0	0
Total		New Clubs	4	2	0	1	5
		Charter Members	143	50	56	96	137
		New Members	1262	1004	1001	1173	702
		Drops	1793	1778	1336	1482	1258
		Net Growth	-217	-555	-81	-37	-322

October (Only) Results

MD	GMT Area	CA 1	Oct-17	Oct-18	Oct-19	Oct-20
2	Texas	New Clubs	0	0	0	1
		Charter Members	0	0	7	26
		New Members	0	0	302	188
		Drops	0	0	355	206
		Net Growth	0	0	-14	25
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	32	20
		Drops	0	0	30	36
		Net Growth	0	0	2	-14
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	0	0	37	12
		Drops	0	0	28	23
		Net Growth	0	0	9	-9
16	New Jersey	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	42	33	0	0
		Drops	42	33	0	0
		Net Growth	1	5	0	0
20	Bermuda New York	New Clubs	0	0	0	0
		Charter Members	3	1	0	0
		New Members	152	124	0	0
		Drops	123	83	0	0
		Net Growth	39	57	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	72	37	0	0
		Drops	75	35	0	0
		Net Growth	1	10	0	0
23	Connecticut	New Clubs	1	0	0	0
		Charter Members	0	0	0	0
		New Members	47	36	0	0
		Drops	49	54	0	0
		Net Growth	3	-18	0	0
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	100	80	0	0
		Drops	51	81	0	0
		Net Growth	51	6	0	0
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	22	12	0	0
		Drops	16	8	0	0
		Net Growth	10	5	0	0

			Oct-17	Oct-18	Oct-19	Oct-20
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	8	0	0
		Drops	4	6	0	0
		Net Growth	4	2	0	0
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	7	12	0	0
		Drops	3	5	0	0
		Net Growth	7	8	0	0
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	17	22	0	0
		Drops	4	9	0	0
		Net Growth	13	15	0	0
Total		New Clubs	1	0	0	1
		Charter Members	6	1	7	28
		New Members	467	364	371	220
		Drops	367	314	413	265
		Net Growth	129	90	-3	2

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
2	Texas	New Clubs	0	0	1
		Charter Members	0	0	43
		New Members	0	0	659
		Drops	0	0	1182
		Net Growth	0	0	-420
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	79
		Drops	0	0	120
		Net Growth	0	0	-38
8	Louisiana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	66
		Drops	0	0	128
		Net Growth	0	0	-58
16	New Jersey	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	81	75	0
		Drops	172	183	0
		Net Growth	-89	-97	0
20	Bermuda New York	New Clubs	1	0	0
		Charter Members	27	6	0
		New Members	300	300	0
		Drops	459	433	0
		Net Growth	-111	-79	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	159	105	0
		Drops	212	174	0
		Net Growth	-39	-54	0
23	Connecticut	New Clubs	2	0	0
		Charter Members	22	1	0
		New Members	105	85	0
		Drops	161	215	0
		Net Growth	-15	-126	0
33	Massachusetts	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	205	173	0
		Drops	197	286	0
		Net Growth	20	-103	0
44	New Hampshire	New Clubs	0	0	0
		Charter Members	5	2	0
		New Members	64	44	0
		Drops	52	41	0
		Net Growth	18	8	0

			2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	19	19	0
		Drops	15	20	0
		Net Growth	5	0	0
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	26	0
		Drops	25	23	0
		Net Growth	-4	6	0
41	Maine	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	56	41	0
		Drops	36	62	0
		Net Growth	21	-15	0
Total		New Clubs	3	0	1
		Charter Members	54	9	43
		New Members	1006	868	804
		Drops	1329	1437	1430
		Net Growth	-194	-460	-516

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	0	0	0	0	8
		Charter Members	0	0	0	38	326
		New Members	0	0	0	887	547
		Drops	0	0	0	879	1008
		Net Growth	0	0	0	159	-38
13	Ohio	New Clubs	2	0	0	0	0
		Charter Members	55	9	3	0	0
		New Members	266	210	227	0	0
		Drops	484	430	338	0	0
		Net Growth	-135	-169	-80	0	0
14	Pennsylvania	New Clubs	0	6	1	0	0
		Charter Members	4	176	19	0	0
		New Members	419	401	352	0	0
		Drops	602	722	495	0	0
		Net Growth	-139	-76	-76	0	0
21	Arizona	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	3	42
		New Members	0	0	0	126	100
		Drops	0	0	0	110	133
		Net Growth	0	0	0	34	53
24	Virginia	New Clubs	1	1	0	0	0
		Charter Members	21	105	9	0	0
		New Members	165	221	145	0	0
		Drops	323	312	253	0	0
		Net Growth	-104	53	-74	0	0
29	West Virginia	New Clubs	0	0	1	0	0
		Charter Members	1	0	21	0	0
		New Members	83	71	86	0	0
		Drops	138	173	88	0	0
		Net Growth	-42	-87	36	0	0
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	29	24
		Drops	0	0	0	44	27
		Net Growth	0	0	0	0	0
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	3	1
		New Members	0	0	0	51	53
		Drops	0	0	0	52	48
		Net Growth	0	0	0	14	16
46	California Nevada	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	26
		New Members	0	0	0	42	29
		Drops	0	0	0	47	72
		Net Growth	0	0	0	-1	-15
Total		New Clubs	3	7	2	0	10
		Charter Members	81	290	52	45	395
		New Members	933	903	810	1135	753
		Drops	1547	1637	1174	1132	1288
		Net Growth	-420	-279	-194	206	16

October (Only) Results

MD	GMT Area	CA 1	Oct-17	Oct-18	Oct-19	Oct-20
4	California	New Clubs	0	0	0	4
		Charter Members	0	0	3	117
		New Members	0	0	241	157
		Drops	0	0	207	187
		Net Growth	0	0	59	101
13	Ohio	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	62	100	0	0
		Drops	117	94	0	0
		Net Growth	-36	10	0	0
14	Pennsylvania	New Clubs	1	0	0	0
		Charter Members	56	1	0	0
		New Members	122	123	0	0
		Drops	133	135	0	0
		Net Growth	57	-1	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	29	19
		Drops	0	0	19	20
		Net Growth	0	0	14	4
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	66	39	0	0
		Drops	76	63	0	0
		Net Growth	-8	-21	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	24	21	0	0
		Drops	22	23	0	0
		Net Growth	3	2	0	0
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	0	12	9
		Drops	0	0	11	4
		Net Growth	0	0	7	5
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	8	20
		Drops	0	0	5	14
		Net Growth	0	0	4	8
46	California Nevada	New Clubs	0	0	0	1
		Charter Members	0	0	0	26
		New Members	0	0	12	4
		Drops	0	0	20	11
		Net Growth	0	0	-6	19
Total		New Clubs	1	0	0	5
		Charter Members	58	1	4	143
		New Members	274	283	302	209
		Drops	348	315	262	236
		Net Growth	16	-10	78	137

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
4	California	New Clubs	0	0	4
		Charter Members	0	0	93
		New Members	0	0	555
		Drops	0	0	866
		Net Growth	0	0	-159
13	Ohio	New Clubs	1	0	0
		Charter Members	27	0	0
		New Members	180	198	0
		Drops	373	312	0
		Net Growth	-135	-94	0
14	Pennsylvania	New Clubs	1	0	0
		Charter Members	77	5	0
		New Members	351	305	0
		Drops	536	706	0
		Net Growth	-83	-363	0
21	Arizona	New Clubs	0	0	0
		Charter Members	0	0	5
		New Members	0	0	80
		Drops	0	0	159
		Net Growth	0	0	-54
24	Virginia	New Clubs	1	0	0
		Charter Members	21	0	0
		New Members	139	110	0
		Drops	198	195	0
		Net Growth	-33	-79	0
29	West Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	64	55	0
		Drops	109	114	0
		Net Growth	-38	-48	0
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	31
		Drops	0	0	17
		Net Growth	0	0	22
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	20
		Drops	0	0	51
		Net Growth	0	0	-28
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	27
		Drops	0	0	82
		Net Growth	0	0	-53

		2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
Total	New Clubs	3	0	4
	Charter Members	125	5	99
	New Members	734	668	713
	Drops	1216	1327	1175
	Net Growth	-289	-584	-272

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	1	1	0	0	0
		Charter Members	31	40	2	0	0
		New Members	344	328	368	0	0
		Drops	503	506	418	0	0
		Net Growth	-59	-98	17	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	44
		New Members	0	0	0	177	114
		Drops	0	0	0	216	213
		Net Growth	0	0	0	-19	-27
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	2	3
		Charter Members	0	0	0	50	116
		New Members	0	0	0	480	319
		Drops	0	0	0	668	690
		Net Growth	0	0	0	-78	-178
11	Michigan	New Clubs	1	0	0	0	0
		Charter Members	22	4	7	0	0
		New Members	304	280	223	0	0
		Drops	339	491	328	0	0
		Net Growth	25	-159	-60	0	0
25	Indiana	New Clubs	1	0	0	0	0
		Charter Members	41	3	1	0	0
		New Members	283	233	218	0	0
		Drops	378	435	272	0	0
		Net Growth	-23	-166	-15	0	0
43	Kentucky	New Clubs	1	0	1	0	0
		Charter Members	25	3	21	0	0
		New Members	173	109	113	0	0
		Drops	279	284	204	0	0
		Net Growth	-45	-151	-59	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	3	0	0	0
		New Members	34	23	38	0	0
		Drops	58	43	37	0	0
		Net Growth	-22	-13	5	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	68	0
		Drops	0	0	0	147	0
		Net Growth	0	0	0	-69	0
Total		New Clubs	4	1	1	2	5
		Charter Members	119	53	31	50	160
		New Members	1138	973	960	725	433
		Drops	1557	1759	1259	1031	903
		Net Growth	-124	-587	-112	-166	-205

October (Only) Results

MD	GMT Area	CA 1	Oct-17	Oct-18	Oct-19	Oct-20
1	Illinois	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	128	132	0	0
		Drops	118	91	0	0
		Net Growth	19	50	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	74	56
		Drops	0	0	63	59
		Net Growth	0	0	13	0
5M	Manitoba Minnesota Ontario	New Clubs	0	0	1	1
		Charter Members	0	0	24	51
		New Members	0	0	144	86
		Drops	0	0	219	226
		Net Growth	0	0	-41	-70
11	Michigan	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	111	89	0	0
		Drops	140	73	0	0
		Net Growth	-15	20	0	0
25	Indiana	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	71	54	0	0
		Drops	88	62	0	0
		Net Growth	-10	3	0	0
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	22	21	0	0
		Drops	38	38	0	0
		Net Growth	-11	-14	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	8	0	0
		Drops	18	7	0	0
		Net Growth	-9	2	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	30	0
		Drops	0	0	54	0
		Net Growth	0	0	-20	0
Total		New Clubs	0	0	1	1
		Charter Members	5	1	24	51
		New Members	341	304	248	142
		Drops	402	271	336	285
		Net Growth	-26	61	-48	-70

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
1	Illinois	New Clubs	1	0	0
		Charter Members	22	12	0
		New Members	233	279	0
		Drops	451	475	0
		Net Growth	-173	-154	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	0	4
		New Members	0	0	150
		Drops	0	0	215
		Net Growth	0	0	-47
5M	Manitoba Minnesota Ontario	New Clubs	0	0	2
		Charter Members	0	0	46
		New Members	0	0	367
		Drops	0	0	587
		Net Growth	0	0	-146
11	Michigan	New Clubs	0	0	0
		Charter Members	47	0	0
		New Members	236	250	0
		Drops	354	358	0
		Net Growth	-43	-94	0
25	Indiana	New Clubs	0	0	0
		Charter Members	0	4	0
		New Members	165	125	0
		Drops	273	331	0
		Net Growth	-84	-186	0
43	Kentucky	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	54	63	0
		Drops	136	187	0
		Net Growth	-69	-118	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	18	20	0
		Drops	37	60	0
		Net Growth	-18	-36	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	68
		Drops	0	0	100
		Net Growth	0	0	-19
Total		New Clubs	1	0	2
		Charter Members	70	16	51
		New Members	706	737	585
		Drops	1251	1411	902
		Net Growth	-387	-588	-212

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	0
		Charter Members	1	0	0	0	0
		New Members	136	92	58	0	0
		Drops	159	238	132	0	0
		Net Growth	-9	-123	-66	0	0
5M	Manitoba Minnesota Ontario	New Clubs	3	2	1	0	0
		Charter Members	81	46	33	0	0
		New Members	404	429	350	0	0
		Drops	544	563	493	0	0
		Net Growth	5	-42	-54	0	0
9	Iowa	New Clubs	1	0	0	0	0
		Charter Members	23	1	14	0	0
		New Members	250	204	180	0	0
		Drops	311	282	238	0	0
		Net Growth	-15	-48	-19	0	0
14	Pennsylvania	New Clubs	0	0	0	1	4
		Charter Members	0	0	0	49	142
		New Members	0	0	0	365	294
		Drops	0	0	0	463	448
		Net Growth	0	0	0	-8	29
24	Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	11	1
		New Members	0	0	0	149	104
		Drops	0	0	0	224	237
		Net Growth	0	0	0	-37	-102
27	Wisconsin	New Clubs	0	1	0	0	0
		Charter Members	1	23	3	0	0
		New Members	492	418	360	0	0
		Drops	592	592	500	0	0
		Net Growth	-45	-90	-77	0	0
29	West Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	0	0	100	92
		Drops	0	0	0	160	87
		Net Growth	0	0	0	-50	19
Total		New Clubs	4	3	1	1	4
		Charter Members	106	70	50	60	144
		New Members	1282	1143	948	614	490
		Drops	1606	1675	1363	847	772
		Net Growth	-64	-303	-216	-95	-54

October (Only) Results

MD	GMT Area	CA 1	Oct-17	Oct-18	Oct-19	Oct-20
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	36	26	0	0
		Drops	68	37	0	0
		Net Growth	-30	-9	0	0
5M	Manitoba Minnesota Ontario	New Clubs	1	1	0	0
		Charter Members	24	27	0	0
		New Members	138	82	0	0
		Drops	130	112	0	0
		Net Growth	44	9	0	0
9	Iowa	New Clubs	0	0	0	0
		Charter Members	1	5	0	0
		New Members	47	57	0	0
		Drops	75	64	0	0
		Net Growth	-21	-1	0	0
14	Pennsylvania	New Clubs	0	0	0	1
		Charter Members	0	0	0	15
		New Members	0	0	106	92
		Drops	0	0	129	125
		Net Growth	0	0	-15	-8
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	36	38
		Drops	0	0	69	55
		Net Growth	0	0	-25	-11
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	139	114	0	0
		Drops	159	126	0	0
		Net Growth	-7	3	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	26	23
		Drops	0	0	45	19
		Net Growth	0	0	-18	5
Total		New Clubs	1	1	0	1
		Charter Members	25	32	0	15
		New Members	360	279	168	153
		Drops	432	339	243	199
		Net Growth	-14	2	-58	-14

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	3	0
		New Members	85	89	0
		Drops	139	156	0
		Net Growth	-36	-53	0
5M	Manitoba Minnesota Ontario	New Clubs	1	1	0
		Charter Members	29	35	0
		New Members	343	254	0
		Drops	430	499	0
		Net Growth	-18	-164	0
9	Iowa	New Clubs	0	1	0
		Charter Members	4	29	0
		New Members	126	132	0
		Drops	271	309	0
		Net Growth	-127	-118	0
14	Pennsylvania	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	247
		Drops	0	0	495
		Net Growth	0	0	-209
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	103
		Drops	0	0	257
		Net Growth	0	0	-143
27	Wisconsin	New Clubs	1	0	0
		Charter Members	21	1	0
		New Members	335	326	0
		Drops	446	480	0
		Net Growth	-65	-124	0
29	West Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	54
		Drops	0	0	175
		Net Growth	0	0	-107
Total		New Clubs	2	2	0
		Charter Members	54	68	0
		New Members	889	801	404
		Drops	1286	1444	927
		Net Growth	-246	-459	-459

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	24	24
		New Members	0	0	0	336	194
		Drops	0	0	0	416	351
		Net Growth	0	0	0	-13	-95
12	Tennessee	New Clubs	1	1	0	0	0
		Charter Members	32	50	3	0	0
		New Members	190	129	131	0	0
		Drops	257	262	250	0	0
		Net Growth	-12	-64	-95	0	0
18	Georgia	New Clubs	0	1	0	0	0
		Charter Members	1	26	4	0	0
		New Members	144	86	136	0	0
		Drops	266	208	169	0	0
		Net Growth	-105	-86	-14	0	0
27	Wisconsin	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	4	2
		New Members	0	0	0	443	381
		Drops	0	0	0	548	519
		Net Growth	0	0	0	-63	-92
30	Mississippi	New Clubs	1	1	0	0	0
		Charter Members	36	27	7	0	0
		New Members	67	97	47	0	0
		Drops	110	140	60	0	0
		Net Growth	9	-10	16	0	0
31	North Carolina	New Clubs	1	0	0	0	0
		Charter Members	44	3	2	0	0
		New Members	208	156	150	0	0
		Drops	278	266	157	0	0
		Net Growth	14	-84	33	0	0
32	South Carolina	New Clubs	2	0	0	0	0
		Charter Members	55	0	0	0	0
		New Members	92	86	76	0	0
		Drops	146	143	136	0	0
		Net Growth	15	-43	-52	0	0
34	Alabama	New Clubs	0	0	0	0	0
		Charter Members	9	1	0	0	0
		New Members	104	90	109	0	0
		Drops	167	171	81	0	0
		Net Growth	-43	-67	33	0	0
35	Aruba Bahamas Florida	New Clubs	2	1	1	0	0
		Charter Members	88	29	53	0	0
		New Members	214	161	172	0	0
		Drops	372	365	192	0	0
		Net Growth	4	-128	101	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	0	2	0	0	0
		New Members	0	22	101	0	0
		Drops	0	260	149	0	0
		Net Growth	0	-227	-37	0	0

			2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
60	Various	New Clubs	0	0	1	0	0
		Charter Members	1	0	32	0	0
		New Members	74	48	32	0	0
		Drops	86	69	97	0	0
		Net Growth	-6	-17	5	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	46	23
		Drops	0	0	0	43	36
		Net Growth	0	0	0	7	-10
Total	New Clubs	7	4	2	1	1	
	Charter Members	266	138	101	28	26	
	New Members	1093	875	954	825	598	
	Drops	1682	1884	1291	1007	906	
	Net Growth	-124	-726	-10	-69	-197	

October (Only) Results

MD	GMT Area	CA 1	Oct-17	Oct-18	Oct-19	Oct-20
1	Illinois	New Clubs	0	0	1	1
		Charter Members	0	0	21	21
		New Members	0	0	81	53
		Drops	0	0	112	78
		Net Growth	0	0	2	2
12	Tennessee	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	40	26	0	0
		Drops	61	15	0	0
		Net Growth	-16	16	0	0
18	Georgia	New Clubs	0	0	0	0
		Charter Members	0	3	0	0
		New Members	24	37	0	0
		Drops	46	45	0	0
		Net Growth	-19	1	0	0
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	117	99
		Drops	0	0	147	134
		Net Growth	0	0	-24	-29
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	7	0	0
		New Members	22	13	0	0
		Drops	50	19	0	0
		Net Growth	-26	3	0	0
31	North Carolina	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	44	36	0	0
		Drops	53	34	0	0
		Net Growth	-1	7	0	0
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	24	28	0	0
		Drops	32	27	0	0
		Net Growth	-7	3	0	0
34	Alabama	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	30	23	0	0
		Drops	32	26	0	0
		Net Growth	2	-2	0	0
35	Aruba Bahamas Florida	New Clubs	0	0	0	0
		Charter Members	0	12	0	0
		New Members	51	40	0	0
		Drops	67	44	0	0
		Net Growth	-5	16	0	0

			Oct-17	Oct-18	Oct-19	Oct-20
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	54	0	0
		Drops	1	56	0	0
		Net Growth	-1	3	0	0
60	Various	New Clubs	0	0	0	0
		Charter Members	0	3	0	0
		New Members	25	8	0	0
		Drops	13	24	0	0
		Net Growth	12	3	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	13	6
		Drops	0	0	14	4
		Net Growth	0	0	0	2
Total		New Clubs	0	0	1	1
		Charter Members	1	25	21	22
		New Members	260	265	211	158
		Drops	355	290	273	216
		Net Growth	-61	50	-22	-25

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
1	Illinois	New Clubs	0	0	1
		Charter Members	0	0	25
		New Members	0	0	215
		Drops	0	0	407
		Net Growth	0	0	-138
12	Tennessee	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	133	78	0
		Drops	239	160	0
		Net Growth	-85	-73	0
18	Georgia	New Clubs	0	0	0
		Charter Members	1	3	0
		New Members	56	76	0
		Drops	144	187	0
		Net Growth	-77	-100	0
27	Wisconsin	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	318
		Drops	0	0	409
		Net Growth	0	0	-73
30	Mississippi	New Clubs	0	0	0
		Charter Members	1	9	0
		New Members	41	29	0
		Drops	122	89	0
		Net Growth	-60	-40	0
31	North Carolina	New Clubs	1	0	0
		Charter Members	23	2	0
		New Members	102	86	0
		Drops	304	233	0
		Net Growth	-162	-134	0
32	South Carolina	New Clubs	0	2	0
		Charter Members	0	57	0
		New Members	80	67	0
		Drops	129	101	0
		Net Growth	-42	30	0
34	Alabama	New Clubs	1	0	0
		Charter Members	22	0	0
		New Members	55	74	0
		Drops	102	118	0
		Net Growth	-20	-40	0
35	Aruba Bahamas Florida	New Clubs	3	0	0
		Charter Members	66	14	0
		New Members	147	150	0
		Drops	354	340	0
		Net Growth	-99	-132	0

			2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	135	0
		Drops	1	164	0
		Net Growth	-1	-21	0
60	Various	New Clubs	0	0	0
		Charter Members	0	4	0
		New Members	37	55	0
		Drops	123	119	0
		Net Growth	-85	-38	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	27
		Drops	0	0	39
		Net Growth	0	0	-9
Total		New Clubs	5	2	1
		Charter Members	115	89	26
		New Members	651	750	560
		Drops	1518	1511	855
		Net Growth	-631	-548	-220

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	8	4	6	0	0
		Charter Members	219	133	204	0	0
		New Members	1152	972	934	0	0
		Drops	1556	1724	1089	0	0
		Net Growth	-57	-491	159	0	0
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	1	8	0	0	0
		New Members	114	100	112	0	0
		Drops	196	200	124	0	0
		Net Growth	-61	-74	1	0	0
7	Arkansas	New Clubs	0	1	0	0	0
		Charter Members	0	25	1	0	0
		New Members	94	118	89	0	0
		Drops	165	181	123	0	0
		Net Growth	-52	-14	-21	0	0
8	Louisiana	New Clubs	0	0	0	0	0
		Charter Members	0	2	20	0	0
		New Members	136	121	125	0	0
		Drops	180	169	129	0	0
		Net Growth	-31	-30	39	0	0
16	New Jersey	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	2	8
		New Members	0	0	0	106	91
		Drops	0	0	0	128	121
		Net Growth	0	0	0	5	15
20	Bermuda New York	New Clubs	0	0	0	1	3
		Charter Members	0	0	0	41	75
		New Members	0	0	0	358	217
		Drops	0	0	0	515	421
		Net Growth	0	0	0	-56	-79
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	16	18
		New Members	0	0	0	162	86
		Drops	0	0	0	222	211
		Net Growth	0	0	0	-23	-84
26	Missouri	New Clubs	1	1	0	0	0
		Charter Members	22	27	10	0	0
		New Members	300	232	177	0	0
		Drops	324	373	266	0	0
		Net Growth	37	-87	-45	0	0
Total		New Clubs	9	6	6	1	3
		Charter Members	242	195	235	59	101
		New Members	1796	1543	1437	626	394
		Drops	2421	2647	1731	865	753
		Net Growth	-164	-696	133	-74	-148

October (Only) Results

MD	GMT Area	CA 1	Oct-17	Oct-18	Oct-19	Oct-20
2	Texas	New Clubs	1	2	0	0
		Charter Members	34	84	0	0
		New Members	303	257	0	0
		Drops	361	273	0	0
		Net Growth	-5	86	0	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	37	30	0	0
		Drops	49	18	0	0
		Net Growth	-8	16	0	0
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	38	27	0	0
		Drops	36	28	0	0
		Net Growth	4	4	0	0
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	19	28	0	0
		Drops	30	23	0	0
		Net Growth	-9	8	0	0
16	New Jersey	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	35	26
		Drops	0	0	25	15
		Net Growth	0	0	12	17
20	Bermuda New York	New Clubs	0	0	0	2
		Charter Members	0	0	6	52
		New Members	0	0	124	65
		Drops	0	0	87	120
		Net Growth	0	0	51	3
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	50	29
		Drops	0	0	62	47
		Net Growth	0	0	-1	-11
26	Missouri	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	89	50	0	0
		Drops	117	66	0	0
		Net Growth	-19	-11	0	0
Total		New Clubs	1	2	0	2
		Charter Members	38	84	6	53
		New Members	486	392	209	120
		Drops	593	408	174	182
		Net Growth	-37	103	62	9

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
2	Texas	New Clubs	5	2	0
		Charter Members	132	89	0
		New Members	675	621	0
		Drops	1182	1152	0
		Net Growth	-331	-384	0
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	96	65	0
		Drops	127	126	0
		Net Growth	-19	-55	0
7	Arkansas	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	57	52	0
		Drops	102	144	0
		Net Growth	-40	-83	0
8	Louisiana	New Clubs	0	0	0
		Charter Members	0	3	0
		New Members	51	57	0
		Drops	128	106	0
		Net Growth	-72	-43	0
16	New Jersey	New Clubs	0	0	0
		Charter Members	0	0	2
		New Members	0	0	65
		Drops	0	0	152
		Net Growth	0	0	-76
20	Bermuda New York	New Clubs	0	0	1
		Charter Members	0	0	37
		New Members	0	0	321
		Drops	0	0	506
		Net Growth	0	0	-130
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	96
		Drops	0	0	250
		Net Growth	0	0	-124
26	Missouri	New Clubs	0	0	0
		Charter Members	4	0	0
		New Members	176	144	0
		Drops	327	374	0
		Net Growth	-130	-221	0
Total		New Clubs	5	2	1
		Charter Members	137	92	39
		New Members	1055	939	482
		Drops	1866	1902	908
		Net Growth	-592	-786	-330

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
6	Colorado	New Clubs	1	0	1	0	0
		Charter Members	21	0	35	0	0
		New Members	97	65	76	93	50
		Drops	125	116	109	104	88
		Net Growth	6	-39	10	8	-26
17	Kansas	New Clubs	0	1	0	0	0
		Charter Members	0	22	1	0	0
		New Members	145	121	105	81	0
		Drops	201	215	136	130	0
		Net Growth	-32	-56	-17	-33	0
21	Arizona	New Clubs	0	0	0	0	0
		Charter Members	5	12	1	0	0
		New Members	171	113	134	0	0
		Drops	177	181	88	0	0
		Net Growth	47	-25	79	0	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	40	31	25	0	0
		Drops	42	40	35	0	0
		Net Growth	-1	-7	-8	0	0
38	Nebraska	New Clubs	0	0	0	0	0
		Charter Members	0	0	4	1	0
		New Members	67	59	72	42	48
		Drops	96	156	94	76	96
		Net Growth	-23	-90	-13	-27	-41
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	2	0	0	0
		New Members	45	33	28	0	0
		Drops	55	62	86	0	0
		Net Growth	-2	-22	-50	0	0
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	18	16	23	22	15
		Drops	43	29	24	24	36
		Net Growth	-20	-13	0	-1	-9
37	Montana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	48	41
		Drops	0	0	0	51	38
		Net Growth	0	0	0	2	6
Total		New Clubs	1	1	1	0	0
		Charter Members	26	36	41	1	0
		New Members	583	438	463	286	154
		Drops	739	799	572	385	258
		Net Growth	-25	-252	1	-51	-70

October (Only) Results

MD	GMT Area	CA 1	Oct-17	Oct-18	Oct-19	Oct-20
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	23	16	8
		Drops	37	7	20	22
		Net Growth	-30	19	-2	-12
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	36	36	27	0
		Drops	36	37	28	0
		Net Growth	0	5	4	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	42	42	0	0
		Drops	31	25	0	0
		Net Growth	18	26	0	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	13	11	0	0
		Drops	11	12	0	0
		Net Growth	2	0	0	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	14	25	8	22
		Drops	63	30	27	20
		Net Growth	-49	-5	-19	3
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	5	0	0
		Drops	8	43	0	0
		Net Growth	-2	-36	0	0
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	18	14	2
		Drops	3	8	12	15
		Net Growth	-1	10	3	-13
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	17	24
		Drops	0	0	27	8
		Net Growth	0	0	-10	16
Total		New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	118	160	82	56
		Drops	189	162	114	65
		Net Growth	-62	19	-24	-6

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
6	Colorado	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	37	64	51
		Drops	124	144	119
		Net Growth	-85	-70	-64
17	Kansas	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	77	103	68
		Drops	133	237	134
		Net Growth	-50	-118	-54
21	Arizona	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	89	82	0
		Drops	144	141	0
		Net Growth	-38	-38	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	27	0
		Drops	50	27	0
		Net Growth	-32	1	0
38	Nebraska	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	38	44	23
		Drops	101	110	95
		Net Growth	-61	-65	-64
40	Arizona New Mexico	New Clubs	1	0	0
		Charter Members	22	0	0
		New Members	26	7	0
		Drops	47	63	0
		Net Growth	5	-53	0
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	11	39	26
		Drops	28	32	46
		Net Growth	-14	7	-18
37	Montana	New Clubs	0	0	1
		Charter Members	0	0	20
		New Members	0	0	39
		Drops	0	0	57
		Net Growth	0	0	8
Total		New Clubs	1	0	1
		Charter Members	24	1	21
		New Members	295	366	207
		Drops	627	754	451
		Net Growth	-275	-336	-192

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	8	6	3	0	0
		Charter Members	418	199	105	0	0
		New Members	1014	827	748	0	0
		Drops	1191	1312	834	0	0
		Net Growth	400	-106	154	0	0
19	British Columbia Idaho Washington	New Clubs	0	0	1	0	0
		Charter Members	2	1	28	4	0
		New Members	172	195	154	171	0
		Drops	332	347	214	280	0
		Net Growth	-119	-117	16	-59	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	29	9
		Drops	0	0	0	31	28
		Net Growth	0	0	0	0	-18
36	California Oregon	New Clubs	1	0	0	0	0
		Charter Members	23	1	5	0	0
		New Members	86	111	84	96	61
		Drops	208	181	98	145	160
		Net Growth	-79	-53	19	-11	-61
39	Idaho Oregon	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	2	0
		New Members	39	30	33	37	12
		Drops	53	68	64	49	34
		Net Growth	-12	-30	-30	-7	-15
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0	0
		Charter Members	0	2	1	0	1
		New Members	97	101	91	0	59
		Drops	127	178	164	0	87
		Net Growth	-13	-65	-65	0	-23
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	1	0	0	0	0
		New Members	79	41	52	0	0
		Drops	77	79	64	0	0
		Net Growth	13	-25	-3	0	0
46	California Nevada	New Clubs	0	0	0	0	0
		Charter Members	27	5	2	0	0
		New Members	58	48	49	0	0
		Drops	65	98	58	0	0
		Net Growth	31	-38	4	0	0
37	Montana	New Clubs	2	0	0	0	0
		Charter Members	48	0	0	0	0
		New Members	32	50	43	0	0
		Drops	69	59	53	0	0
		Net Growth	15	-7	-3	0	0
Total		New Clubs	11	6	4	0	0
		Charter Members	519	209	141	7	1
		New Members	1577	1403	1254	333	141
		Drops	2122	2322	1549	505	309
		Net Growth	236	-441	92	-77	-117

October (Only) Results

MD	GMT Area	CA 1	Oct-17	Oct-18	Oct-19	Oct-20
4	California	New Clubs	0	1	0	0
		Charter Members	2	39	0	0
		New Members	232	195	0	0
		Drops	230	167	0	0
		Net Growth	23	91	0	0
19	British Columbia Idaho Washington	New Clubs	0	0	0	0
		Charter Members	0	2	0	0
		New Members	71	28	57	0
		Drops	64	37	72	0
		Net Growth	13	0	-4	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	7	0
		Drops	0	0	11	8
		Net Growth	0	0	-4	-8
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	28	26	24	23
		Drops	24	21	27	43
		Net Growth	7	14	-3	-15
39	Idaho Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	14	7	8	4
		Drops	12	10	4	9
		Net Growth	3	-2	4	-2
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	21	21	0	27
		Drops	26	35	0	31
		Net Growth	-5	-14	0	-3
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	7	0	0
		Drops	10	9	0	0
		Net Growth	0	-1	0	0
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	10	12	0	0
		Drops	15	8	0	0
		Net Growth	-5	5	0	0
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	18	12	0	0
		Drops	18	6	0	0
		Net Growth	0	6	0	0
Total		New Clubs	0	1	0	0
		Charter Members	2	42	0	0
		New Members	403	308	96	54
		Drops	399	293	114	91
		Net Growth	36	99	-7	-28

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
4	California	New Clubs	3	2	0
		Charter Members	86	86	0
		New Members	486	488	0
		Drops	1078	991	0
		Net Growth	-453	-364	0
19	British Columbia Idaho Washington	New Clubs	2	0	0
		Charter Members	47	2	2
		New Members	160	81	143
		Drops	172	213	278
		Net Growth	46	-109	-105
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	23
		Drops	0	0	28
		Net Growth	0	0	-5
36	California Oregon	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	77	83	68
		Drops	108	148	134
		Net Growth	-25	-51	-64
39	Idaho Oregon	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	24	13	16
		Drops	35	52	63
		Net Growth	-9	-37	-46
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	0	2	0
		New Members	56	67	0
		Drops	132	123	0
		Net Growth	-74	-49	0
50	Hawaii	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	32	27	0
		Drops	83	42	0
		Net Growth	-47	-12	0
46	California Nevada	New Clubs	1	1	0
		Charter Members	20	20	0
		New Members	18	50	0
		Drops	87	55	0
		Net Growth	-44	19	0
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	39	37	0
		Drops	36	31	0
		Net Growth	5	10	0

		2017-2018 2nd Qtr	2018-2019 2nd Qtr	2019-2020 2nd Qtr
Total	New Clubs	6	3	0
	Charter Members	155	111	2
	New Members	892	846	250
	Drops	1731	1655	503
	Net Growth	-601	-593	-220

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
11	Michigan	New Clubs	1	0
		Charter Members	27	3
		New Members	223	174
		Drops	310	290
		Net Growth	-21	-90
13	Ohio	New Clubs	1	2
		Charter Members	31	57
		New Members	201	141
		Drops	308	314
		Net Growth	-48	-93
25	Indiana	New Clubs	0	1
		Charter Members	0	32
		New Members	229	154
		Drops	242	283
		Net Growth	20	-68
Total		New Clubs	2	3
		Charter Members	58	92
		New Members	653	469
		Drops	860	887
		Net Growth	-49	-251

October (Only) Results

MD	GMT Area	CA 1	Oct-19	Oct-20
11	Michigan	New Clubs	1	0
		Charter Members	25	0
		New Members	77	58
		Drops	67	76
		Net Growth	44	-13
13	Ohio	New Clubs	0	2
		Charter Members	7	54
		New Members	43	43
		Drops	79	112
		Net Growth	-24	-9
25	Indiana	New Clubs	0	0
		Charter Members	0	0
		New Members	71	44
		Drops	60	62
		Net Growth	16	-12
Total		New Clubs	1	2
		Charter Members	32	54
		New Members	191	145
		Drops	206	250
		Net Growth	36	-34

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr
11	Michigan	New Clubs Charter Members New Members Drops Net Growth	1 31 175 334 -108
13	Ohio	New Clubs Charter Members New Members Drops Net Growth	0 9 160 297 -118
25	Indiana	New Clubs Charter Members New Members Drops Net Growth	0 0 168 247 -66
Total		New Clubs Charter Members New Members Drops Net Growth	1 40 503 878 -292

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
7	Arkansas	New Clubs	0	0
		Charter Members	32	0
		New Members	101	36
		Drops	130	84
		Net Growth	14	-37
9	Iowa	New Clubs	0	0
		Charter Members	2	1
		New Members	161	128
		Drops	235	262
		Net Growth	-54	-113
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	105
		Drops	0	114
		Net Growth	0	0
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	213	148
		Drops	267	195
		Net Growth	-30	-31
Total		New Clubs	0	0
		Charter Members	34	1
		New Members	475	417
		Drops	632	655
		Net Growth	-70	-181

October (Only) Results

MD	GMT Area	CA 1	Oct-19	Oct-20
7	Arkansas	New Clubs	0	0
		Charter Members	0	0
		New Members	33	6
		Drops	29	15
		Net Growth	4	-8
9	Iowa	New Clubs	0	0
		Charter Members	0	0
		New Members	53	24
		Drops	84	77
		Net Growth	-28	-51
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	32
		Drops	0	20
		Net Growth	0	15
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	40	28
		Drops	57	37
		Net Growth	-13	-9
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	126	90
		Drops	170	149
		Net Growth	-37	-53

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr
7	Arkansas	New Clubs Charter Members New Members Drops Net Growth	0 0 68 105 -34
9	Iowa	New Clubs Charter Members New Members Drops Net Growth	0 0 145 249 -98
26	Missouri	New Clubs Charter Members New Members Drops Net Growth	0 0 97 283 -178
Total		New Clubs Charter Members New Members Drops Net Growth	0 0 310 637 -310

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
23	Connecticut	New Clubs	1	0
		Charter Members	23	8
		New Members	96	68
		Drops	150	151
		Net Growth	-24	-55
33	Massachusetts	New Clubs	1	1
		Charter Members	22	26
		New Members	129	70
		Drops	183	260
		Net Growth	-11	-133
44	New Hampshire	New Clubs	0	0
		Charter Members	1	0
		New Members	54	42
		Drops	87	82
		Net Growth	-23	-34
42	Rhode Island	New Clubs	0	0
		Charter Members	1	3
		New Members	27	15
		Drops	16	18
		Net Growth	16	1
45	New York Vermont	New Clubs	0	0
		Charter Members	0	0
		New Members	29	21
		Drops	25	39
		Net Growth	13	-8
41	Maine	New Clubs	1	0
		Charter Members	24	0
		New Members	37	15
		Drops	61	61
		Net Growth	5	-38
Total		New Clubs	3	1
		Charter Members	71	37
		New Members	372	231
		Drops	522	611
		Net Growth	-24	-267

October (Only) Results

MD	GMT Area	CA 1	Oct-19	Oct-20
23	Connecticut	New Clubs	1	0
		Charter Members	22	1
		New Members	26	26
		Drops	42	31
		Net Growth	8	-1
33	Massachusetts	New Clubs	1	0
		Charter Members	20	1
		New Members	50	21
		Drops	49	77
		Net Growth	23	-48
44	New Hampshire	New Clubs	0	0
		Charter Members	0	0
		New Members	18	10
		Drops	28	17
		Net Growth	-10	-6
42	Rhode Island	New Clubs	0	0
		Charter Members	1	0
		New Members	11	6
		Drops	7	1
		Net Growth	5	5
45	New York Vermont	New Clubs	0	0
		Charter Members	0	0
		New Members	8	7
		Drops	12	2
		Net Growth	-4	5
41	Maine	New Clubs	1	0
		Charter Members	24	0
		New Members	10	7
		Drops	15	10
		Net Growth	20	-2
Total		New Clubs	3	0
		Charter Members	67	2
		New Members	123	77
		Drops	153	138
		Net Growth	42	-47

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr
23	Connecticut	New Clubs	1
		Charter Members	30
		New Members	81
		Drops	146
		Net Growth	-30
33	Massachusetts	New Clubs	1
		Charter Members	21
		New Members	153
		Drops	191
		Net Growth	-11
44	New Hampshire	New Clubs	0
		Charter Members	0
		New Members	40
		Drops	83
		Net Growth	-40
42	Rhode Island	New Clubs	0
		Charter Members	1
		New Members	26
		Drops	41
		Net Growth	-13
45	New York Vermont	New Clubs	0
		Charter Members	2
		New Members	20
		Drops	44
		Net Growth	-21
41	Maine	New Clubs	1
		Charter Members	24
		New Members	34
		Drops	49
		Net Growth	12
Total		New Clubs	3
		Charter Members	78
		New Members	354
		Drops	554
		Net Growth	-103

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
51	Puerto Rico U S Virgin Islands	New Clubs	1	0
		Charter Members	33	12
		New Members	74	28
		Drops	169	120
		Net Growth	-57	-76
60	Various	New Clubs	0	0
		Charter Members	0	1
		New Members	52	83
		Drops	73	40
		Net Growth	-13	58
Total		New Clubs	1	0
		Charter Members	33	13
		New Members	126	111
		Drops	242	160
		Net Growth	-70	-18

October (Only) Results

MD	GMT Area	CA 1	Oct-19	Oct-20
51	Puerto Rico U S Virgin Islands	New Clubs	0	0
		Charter Members	1	8
		New Members	46	13
		Drops	43	40
		Net Growth	4	-19
60	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	11	41
		Drops	17	9
		Net Growth	-4	33
Total		New Clubs	0	0
		Charter Members	1	8
		New Members	57	54
		Drops	60	49
		Net Growth	0	14

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs Charter Members New Members Drops Net Growth	0 3 93 197 -100
60	Various	New Clubs Charter Members New Members Drops Net Growth	0 0 57 78 -14
Total		New Clubs Charter Members New Members Drops Net Growth	0 3 150 275 -114

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
18	Georgia	New Clubs	0	0
		Charter Members	0	3
		New Members	139	109
		Drops	131	163
		Net Growth	17	-43
31	North Carolina	New Clubs	0	0
		Charter Members	24	1
		New Members	144	85
		Drops	200	190
		Net Growth	-10	-82
32	South Carolina	New Clubs	0	1
		Charter Members	1	25
		New Members	76	61
		Drops	137	138
		Net Growth	-49	-38
35	Aruba Bahamas Florida	New Clubs	0	1
		Charter Members	16	29
		New Members	191	239
		Drops	330	213
		Net Growth	-15	99
Total		New Clubs	0	2
		Charter Members	41	58
		New Members	550	494
		Drops	798	704
		Net Growth	-57	-64

October (Only) Results

MD	GMT Area	CA 1	Oct-19	Oct-20
18	Georgia	New Clubs	0	0
		Charter Members	0	0
		New Members	62	31
		Drops	40	50
		Net Growth	22	-17
31	North Carolina	New Clubs	0	0
		Charter Members	13	0
		New Members	38	17
		Drops	58	41
		Net Growth	-2	-21
32	South Carolina	New Clubs	0	0
		Charter Members	0	1
		New Members	17	26
		Drops	22	31
		Net Growth	-2	-3
35	Aruba Bahamas Florida	New Clubs	0	0
		Charter Members	3	4
		New Members	52	46
		Drops	55	39
		Net Growth	12	20
Total		New Clubs	0	0
		Charter Members	16	5
		New Members	169	120
		Drops	175	161
		Net Growth	30	-21

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr
18	Georgia	New Clubs Charter Members New Members Drops Net Growth	0 0 108 129 -19
31	North Carolina	New Clubs Charter Members New Members Drops Net Growth	0 14 80 215 -89
32	South Carolina	New Clubs Charter Members New Members Drops Net Growth	0 0 41 132 -84
35	Aruba Bahamas Florida	New Clubs Charter Members New Members Drops Net Growth	0 3 147 291 -98
Total		New Clubs Charter Members New Members Drops Net Growth	0 17 376 767 -290

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
12	Tennessee	New Clubs	0	1
		Charter Members	7	27
		New Members	138	94
		Drops	219	154
		Net Growth	-41	-22
30	Mississippi	New Clubs	0	0
		Charter Members	0	1
		New Members	73	41
		Drops	55	53
		Net Growth	29	-6
34	Alabama	New Clubs	0	1
		Charter Members	8	32
		New Members	97	92
		Drops	101	111
		Net Growth	14	23
43	Kentucky	New Clubs	0	0
		Charter Members	0	0
		New Members	89	61
		Drops	121	100
		Net Growth	-19	-31
Total		New Clubs	0	2
		Charter Members	15	60
		New Members	397	288
		Drops	496	418
		Net Growth	-17	-36

October (Only) Results

MD	GMT Area	CA 1	Oct-19	Oct-20
12	Tennessee	New Clubs	0	0
		Charter Members	0	0
		New Members	20	30
		Drops	28	32
		Net Growth	-2	1
30	Mississippi	New Clubs	0	0
		Charter Members	0	0
		New Members	14	13
		Drops	20	7
		Net Growth	4	7
34	Alabama	New Clubs	0	0
		Charter Members	0	4
		New Members	29	57
		Drops	20	20
		Net Growth	10	44
43	Kentucky	New Clubs	0	0
		Charter Members	0	0
		New Members	21	24
		Drops	21	23
		Net Growth	8	4
Total		New Clubs	0	0
		Charter Members	0	4
		New Members	84	124
		Drops	89	82
		Net Growth	20	56

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr
12	Tennessee	New Clubs Charter Members New Members Drops Net Growth	0 0 50 133 -71
30	Mississippi	New Clubs Charter Members New Members Drops Net Growth	0 0 24 151 -114
34	Alabama	New Clubs Charter Members New Members Drops Net Growth	0 0 57 142 -83
43	Kentucky	New Clubs Charter Members New Members Drops Net Growth	0 0 58 142 -75
Total		New Clubs Charter Members New Members Drops Net Growth	0 0 189 568 -343

